

HON HAI TECHNOLOGY GROUP

2023 Annual General Meeting

Chairman | Young Liu

2023.05.31



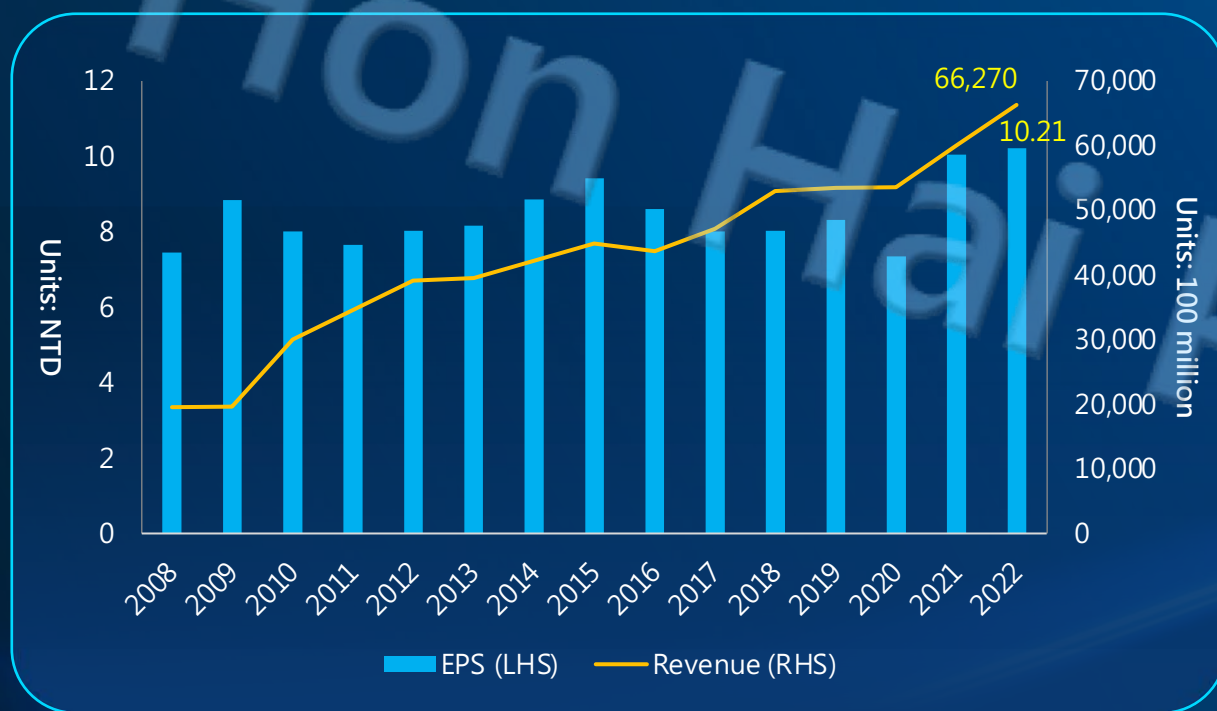
Outline

1. 2022 Business Highlights
2. New Business Development
3. Digital Transformation
4. Hon Hai Research Institute
5. ESG Achievements
6. Vision – Year Ahead
7. For Our Shareholders
8. HHTD 23
9. Technology and ESG Exhibition

2022 Business Highlights

Record High Revenue, Highest EPS Since Year 2008

Revenue and EPS since 2008



台灣第一家

去年業績創新高：暗示大客戶並未砍單，電動車軟體業務也將挹注今年營運

鴻海年營收 飛越6兆元

鴻海去年第四季合併營收1.95 兆元，較去年同期成長14.2%，創下公司歷史新高。鴻海去年全年合併營收6.62 兆元，較去年同期成長14.2%，創下公司歷史新高。鴻海去年全年合併營收6.62 兆元，較去年同期成長14.2%，創下公司歷史新高。

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鴻海配息5.3元 創新高

去年EPS 10.21元 攀15年高點 殖利率5.17% 董座劉揚偉：今年展望持平

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Dominant EMS Provider in the World

Top 1

Smartphone Devices, Tablets, Desktop Computers, Servers, Game Consoles

Leading

Monitors, Televisions, Smart Devices, Automobiles, Robotics, Set-top Boxes, Networks, Telecommunications Devices



Top 1 Global EMS Supplier

Global EMS market share 45.6% (2022)

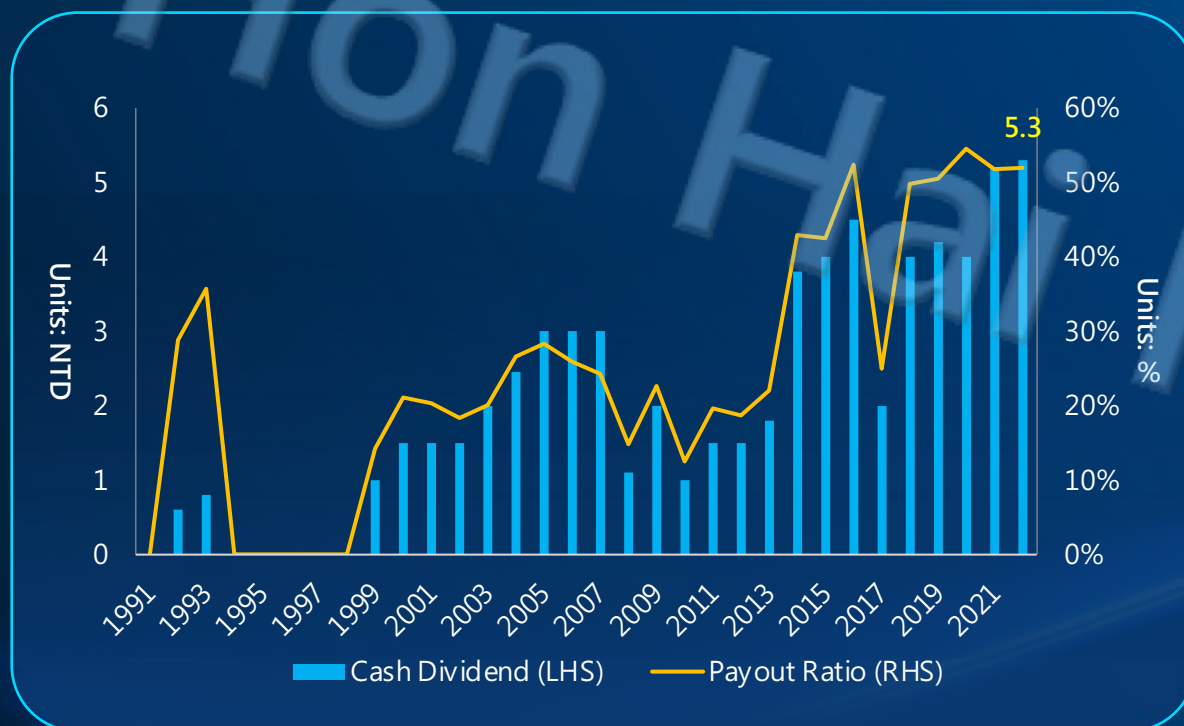
Diversified and Advantageous Global Footprint

173 campuses and offices in **24** countries / areas around the world



2022 Record High Cash Dividend Per Share Since Listed

Cash Dividend and Payout Ratio



2022

Cash Dividend Payout Ratio 52%

Record High Cash Dividend
Per Share Since Listed

\$NTD **5.3**

New Business Development

EV | Innovative CDMS Business Model



CDMS

Contract Design and Manufacturing Service



EV Clients

Components

STELLANTIS

gogoro

Platform

LUXGEN

Assembly &
Manufacture



LORDSTOWN



Vertical
Integration

INDIKA ENERGY NET ZERO 2050

ptt

EV | Reliable and Sustainable BOL Collaboration Model

Together with customers, local governments and industries,
jointly create ecosystem, actively forge opportunities



India



Indonesia



Thailand

EV | Manufacturing Full Speed Ahead

Taiwan

E Bus production increases



USA

Monarch autonomous agricultural tractor ramps up production



HHTD 22 Highlights



MODEL C

 **Horsepower 460 HP**

 **3.8s 0 ~ 100km/h**

 **700km Range**

HHTD 22 Highlights



MODEL B

 **Cd 0.26**

 **6.6s 0 ~ 100km/h**

 **450 km Range**

HHTD 22 Highlights



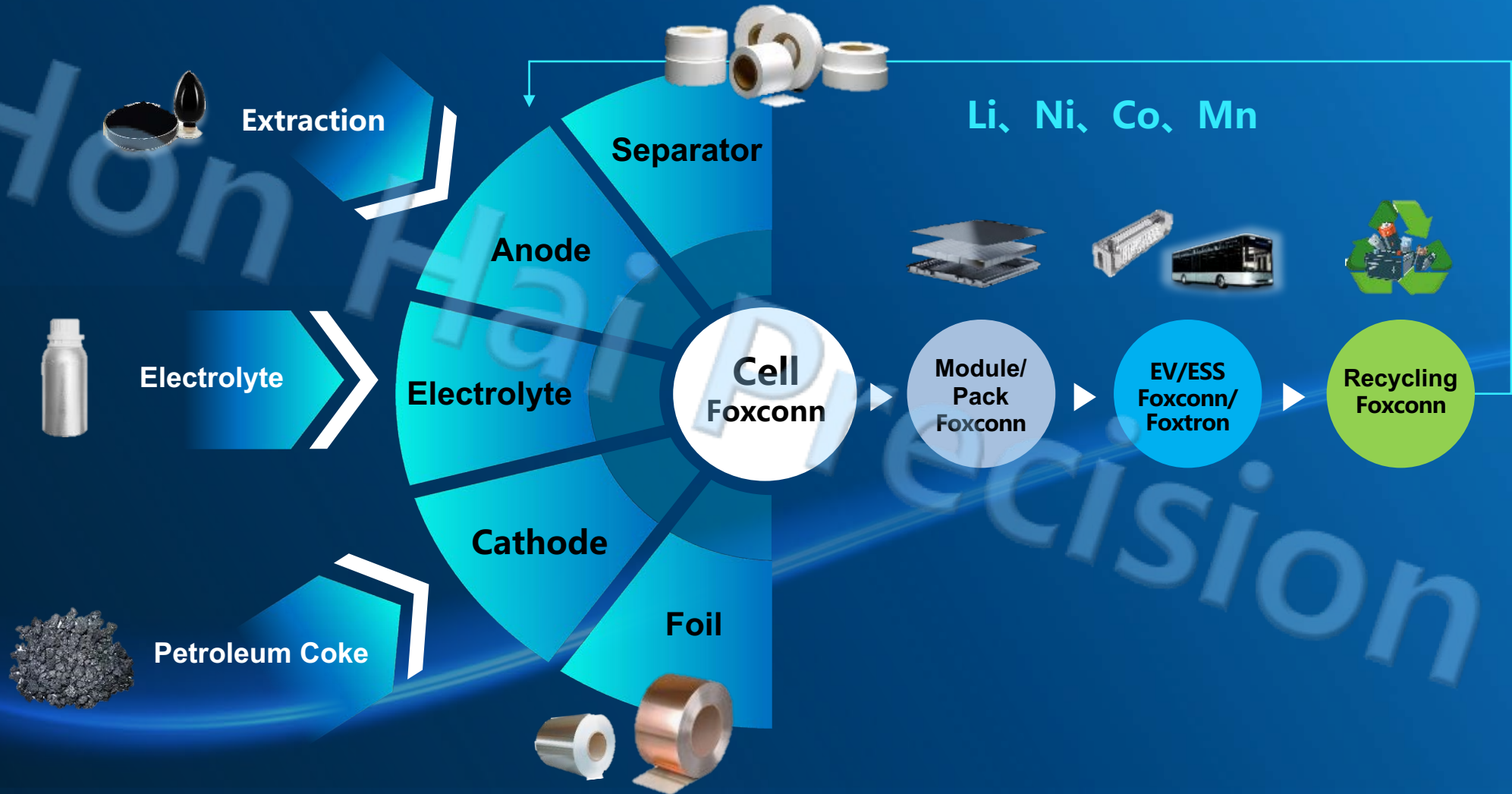
MODEL V

 **Gradeability 30%**

 **Payload 1T**

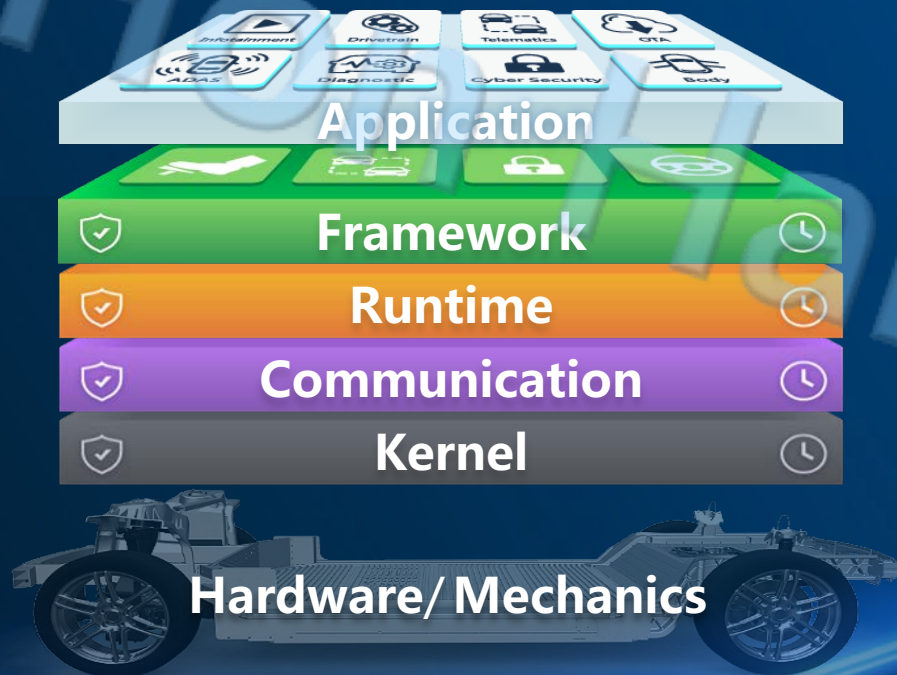
 **Towing 3T**

Battery | Taiwan's Battery Material Supply Chain Build-up



Software | Services Expansion and Group's Value Enhancement

HHEV.OS architecture launched



EEA Platform generated revenue



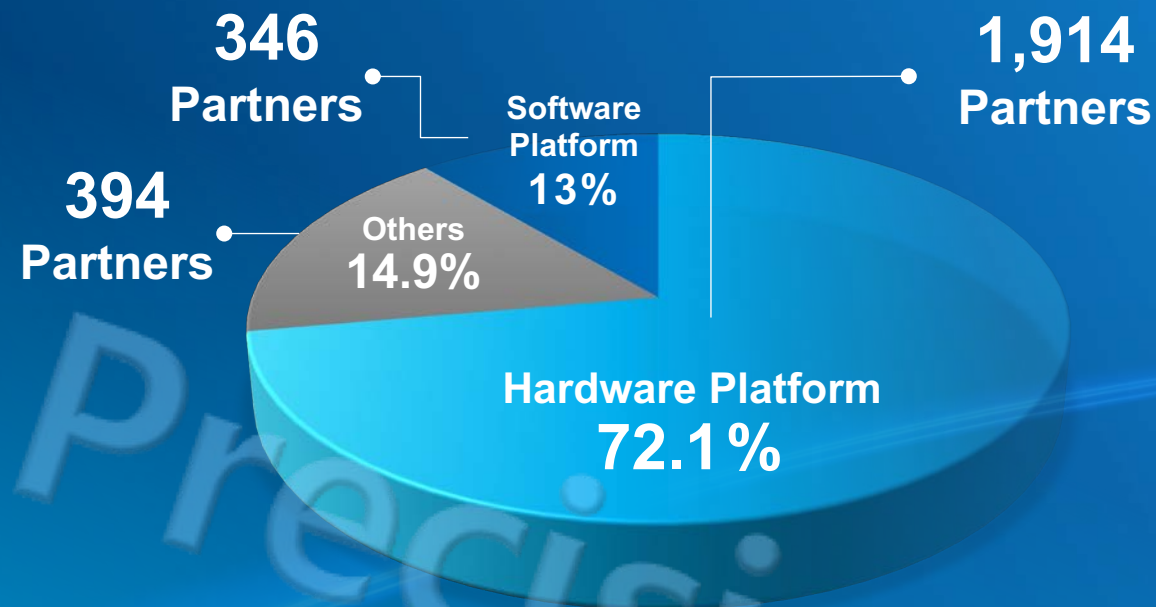
Diversified Members Across Different Platforms and Regions

Total **2,654 Partners** (As of May 30, 2023)



Global Coverage

Coverage: Across Europe, Asia, Africa and North America, a total of 70 countries/regions



Platform Categories

Semiconductor | Complete Auto SiC solutions



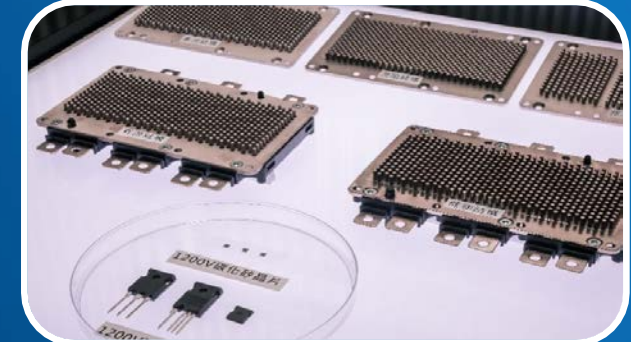
Critical Capacity

- More than 5 customers started pilot run in our 6" SiC wafer fab
- Customers launched production in our advanced wafer-level package factory
- Secured key SiC substrate production capacity



Automotive SoC

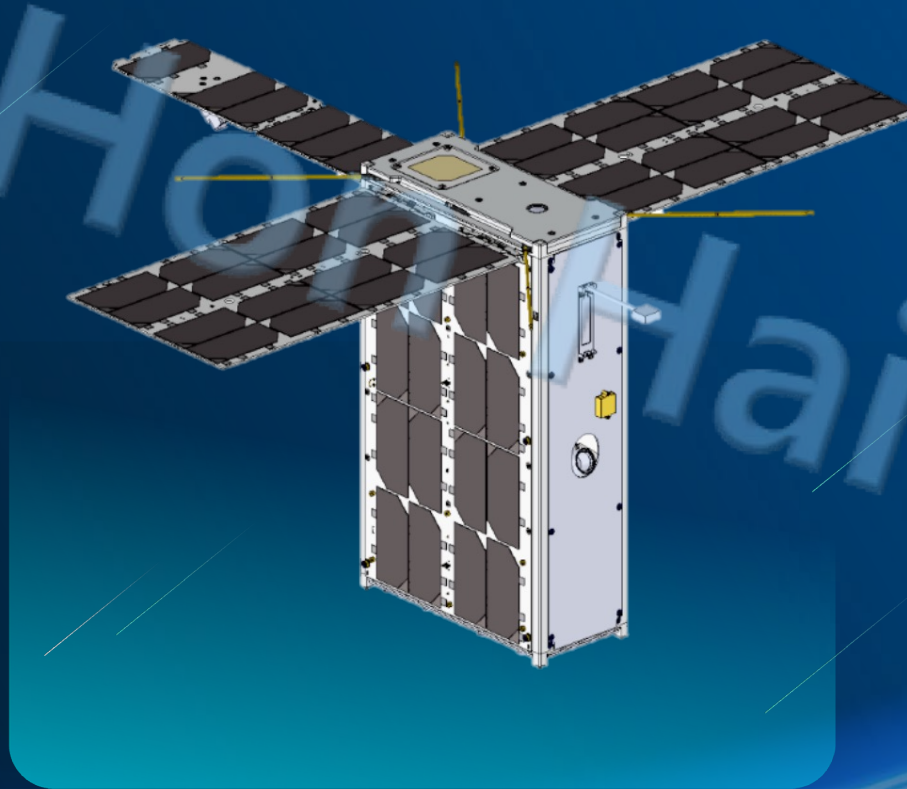
- Released the virtual platform of chip development for automotive SoC design, verification, and simulation



Automotive Power/Analog IC

- Kick off first self-design full-bridge SiC 1200V/800A power module design-in with EV powertrain customers and OEMs
- Launched new LED driver ICs and lighting reference design. Got the design-win of E Bus and commercial vehicles

B5G Next-gen Communication | New Milestones for LEO



Debut

**First experimental Low
Earth Orbit satellite**

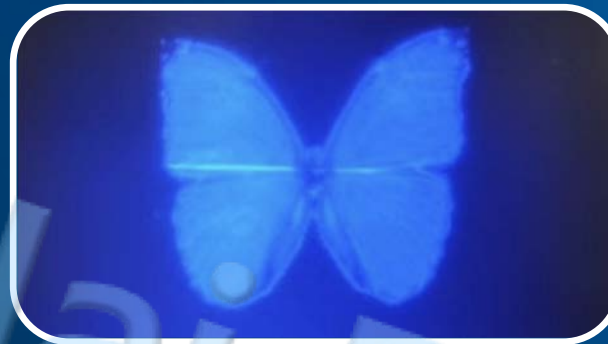
To combine with the development of the Internet of
Vehicles, it will promote demand for smart cities

Metaverse | Development, Technology & Application gradually expand



Metaverse preliminary expansion completed

- XRSPACE, software application Taiwanese company
- Varjo, advanced VR/MR headsets company in Finland
- Jorjin, AR glasses development focused Taiwanese company



Core technology of semiconductor optics

- Collaborating with Ennostar to develop new Micro LED Micro-Display, meeting the high brightness requirements of AR applications



Expansion of metaverse and AR applications

- Develop application for AR glasses on transportation and tourism along with smart cities establishment

Digital Transformation

Digital | Entering Operation Optimizing Stage

Cloud Transformation

Work from Anywhere
Internal Data Center
build-up

Financial Transformation

Self-compiled financial report
Automatic reconciliation
of related parties'
transactions

Supply Chain & Purchasing Transformation

Shared supplier
integrated procurement
platform

AI Transformation

GPT empowerment
AI decision-making
capability

Mobile App Transformation

Group's internal APP
function and interface
enhancement

Lighthouse | Zero Carbon Smart Manufacturing

▶ **50** Lighthouse Factories
in **3** years

▶ **5** Lighthouse Factories
recognized by WEF

▶ **First** Precision Metal
Processing Lighthouse in world

Comprehensive Manufacturing Process

Production
Efficiency
Increase

Yield Rate
Increase

Equipment
Efficiency
Increase

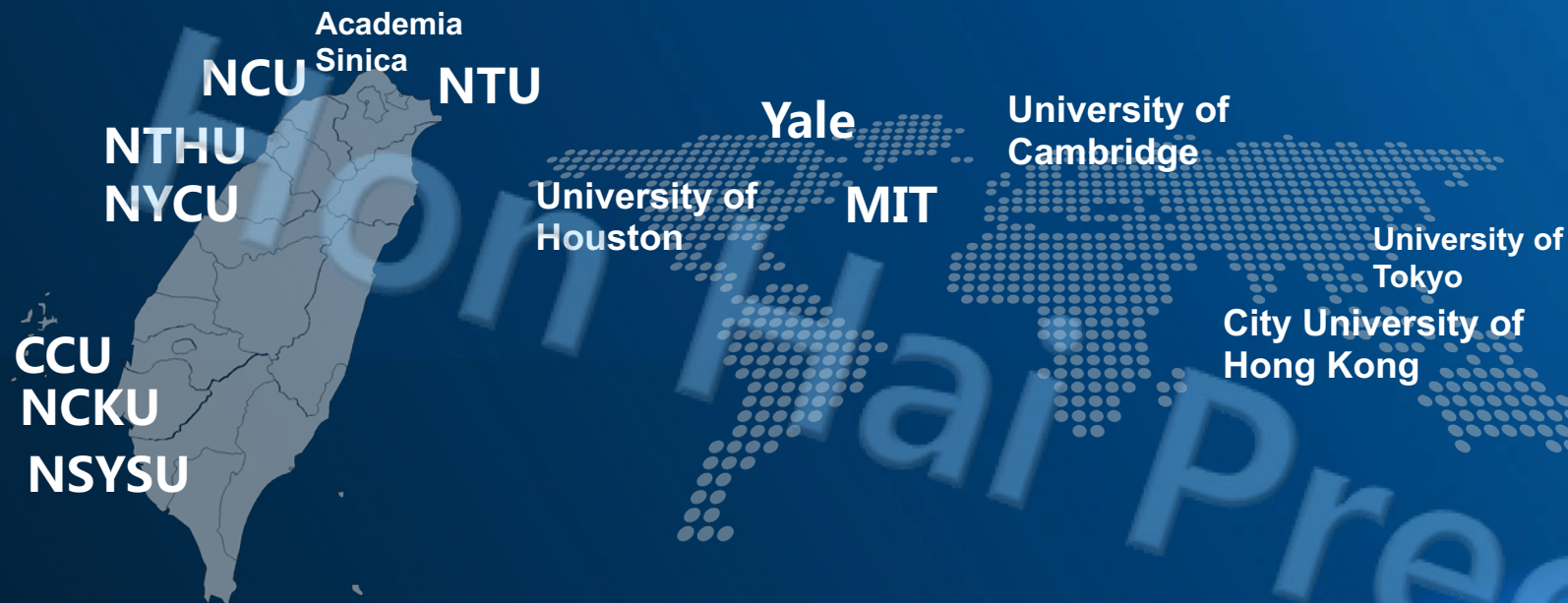
Labor Costs
Decrease

Production
Costs
Decrease

Energy
Consumption
& Water Usage
Decrease

Hon Hai Research Institute

Establish Top-tier Cooperation Network to Create R&D Together



INNOLUX



TRON FUTURE

hys

▶ Collaborated Research Groups :
41

▶ Collaborated Industry Intuitions :
17

▶ Research Papers :
104 Published

▶ Patents :
69 Filed
6 Approved

HHRI | Successful NExT Forum Promotions

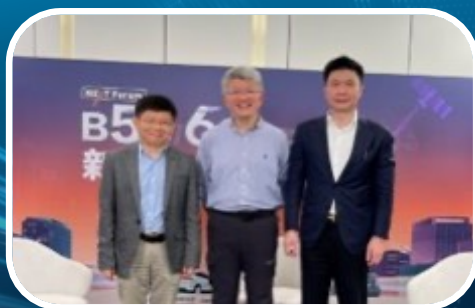
▶ **YouTube**
3,970 subscribers

▶ **Participants**
6,525 people

▶ **Views**
51,661 times

▶ **Popular Science Articles**
73

▶ **Views**
10,927 times



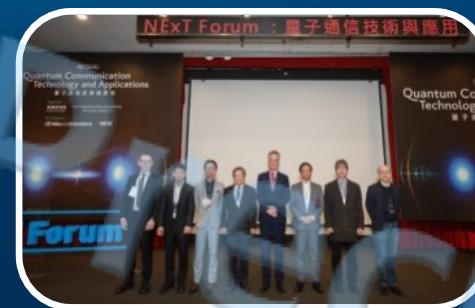
2022/06/06

**B5G/6G New Radio
and New Type
Communications**



2022/09/15

**Power and Opto
Semiconductor Forum**



2022/12/12

**Quantum Communication
Technology and
Applications**



2023/03/03

**Multi-Modal Foundation
Model Applications**

HHRI | Cooperation With Academia / NGOs to Share and Create Research Value



APWS 2022



ICME 2022



QCrypt 2022



HITCON 2022



Cybersec 2022

HHRI | Support and Promote the National New Technology Supply Chain



**Build a national team of
compound semiconductors**



**Support the establishment of
Quantum National Team**



**LEO industry R&D
investment**

ESG Achievements

ESG Achievements | Promotion in Five Directions

Organization



- Chairman leads
- Clear structure
- BoDs participation

Global Initiatives



- CA 100+
- RBA
- TCFD implementation
- SASB Framework
- SBTi

Targets



- 6 strategies
- 32 long-term goals

Audit certification



- Labor Protection Audits
- Production Safety Assessment Mechanism
- BCM
- UL & ISO

Recognition



- 1st Place Award by Global Views Monthly
- HR Asia Best Companies to Work For
- IR Awards
- ACGA Case Study

Vision – Year Ahead

EV Vision

BOL Expansion

Thailand



EV factory construction to complete

Indonesia



E-bus factory to start construction

Full-speed Manufacturing

Taiwan



Kaohsiung Battery Center
Mass Production

USA



Commercial production of
Monarch Tractor

Taiwan



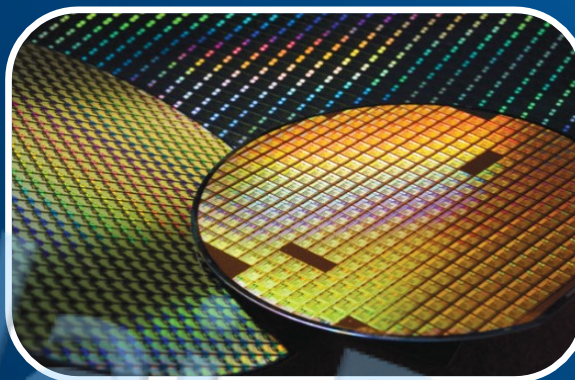
Model C deliveries to
LUXGEN

Semiconductor Vision



Critical Capacity

- Kick-off regional critical wafer manufacturing capacity



Automotive SoC

- Build regional SoC design team
- Production of MCU in 2024



Automotive Power/ Analog IC

- Launch complete SiC module portfolio to fulfill target-segment EV needs
- Release body_control, lighting, smart cabinet, and charging reference design
- Release integrated energy-storage ICs with charging

B5G Next-gen Communication Vision

Self-made first Low Earth Orbit Satellite to be launched

- Expedite the industrialization process of LEO Satellite Constellation industry
- Build up next-gen high resiliency network infrastructure through CDMS business model

For Our Shareholders

Promotions

38 Brands
1200⁺ Shops

Tech Life

三創生活
SYNTREND

Gt 智慧生活

飛行劇院

Entertainment

KKBOX

Online Shopping

COCORO Life
可購樂

Travel

LION TRAVEL
雄獅旅遊

Digital Learning

商周
巨匠教育

Cuisine

王品集團 wowprime

王品 Wang Steak	TASTY	oh my! 源燭 日式燒肉	丰禾 台式小館	聚 日式鍋物
青花驕 港式燒臘	藝步 和牛岩板肉 日本料理	莆田 PUTIEN	THE WANG	瘋美食 購物網
六角國際 LAKAFFA	大阪王將	京都勝牛 牛カツ專門店	段純貞	英格莉莉 Engelli cafe
美利河	Chatime	烘焙密碼 BAKE CODE	銀座杏子 日式豬排	
Pizza Hut	聯華食品	瓜瓜園 K.K. ORCHARD	KFC	

Health

LANEW

AN Ye | 安永鮮物

大研生醫
DAIKEN BIOMEDICAL

H2U iFit

Mobility

EMOVING
中華電動二輪車

gogoro NISSAN

格上租車

HHTD 23

HHITO 23

Technology and ESG Exhibition

Exhibition | EV

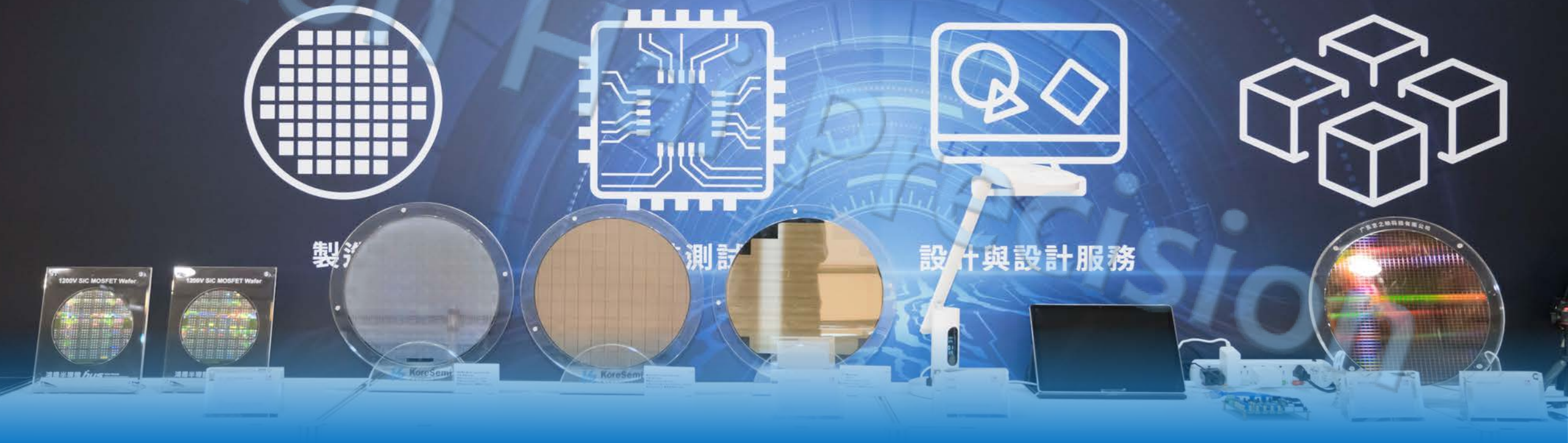


Exhibition | Servers



Exhibition | Semiconductors

FOXCONN Semiconductor



Exhibition | AR Experience



See The Future
— 創新未來 · 眼見微屏 —
An Intelligent Way
To View The World



Exhibition | Digital Health



Exhibition | Biodiversity



THANK YOU

